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| From: Peta  To: Deana  Subject: Urgent Decision - Tablet Pricing Update  Hello Deana,  Hope this message finds you well.  I am writing to let you know that the Terrific Tablets vendor has updated their price policy, and to kindly ask for your decision regarding this issue.  Previously, this vendor would sell the tablets and menu software at $200 per tablet (kind of like a one-time licensing fee). Now, Terrific Tablets is going forward as a subscription-based service, which includes hardware, software, support, and more as part of a monthly flat rate, which is $300 a month.  So for the 40 tablets we need, instead of $8,000 for using all the tablets in the first year, it will cost us only $3,600, including support. But that $3,600 will need to be paid every year going forward.  This change will impact the project budget, as we allocated funds only for the one-time payment and we also scheduled the payment to be made only once. Moreover, the OKRs of the company will also be affected by this change, mainly the “Keep our operating expenses below 65% and our profit margins above 8%” OKR, as we cannot keep expenses low and our budget precise.  So, I need your executive decision on this matter. Do you approve the change in contract based on this new information?  Thank you in advance and I look forward to hearing from you!  Peta,  Project Manager |